

Event Report on **Management Skills for a Successful Career**

College to Corporate

Tuesday, March 21, 2023

Centre for Career Guidance and Development (CCG&D), Integral University organized a session on Management Skills for a Successful Career – College to Corporate for all the students of B.Ed., B.A and B.Sc. (all branches). **Major Ashutosh Pandey, an army veteran**, commenced the session by discussing what corporate success means and how one can achieve it; moreover, he elaborated that in order to achieve corporate success, one should start off by setting specific, measurable and achievable goals so that one could define and prioritize what he or she wants in life. Additionally, he elaborated on the significance and far-reaching effects of time management and how it helps an individual to achieve one's goals, reduces stress, boosts confidence and increases productivity.

Relevancy and implications of communication, negotiation and decision-making skills were also promoted by Major Ashutosh. He advised students to polish and perfect their interpersonal skills which in turn enhances one's negotiation skills; furthermore, these negotiation skills help a person to reach agreements, achieve objectives, be more productive and successful on the job. More than 75 students attended the session.

Glimpses of the session:



Top Left to Right: Major Ashutosh Pandey making a presentation

The event was coordinated by Dr. Sufia Rahman from CCG&D. Several queries were answered by Major Ashutosh towards the end of the session. On the whole, the workshop enlightened the students to be an effective leader who can make good decisions, an effective communicator with necessary soft skills and a problem solver who can bring clarity to any situation.